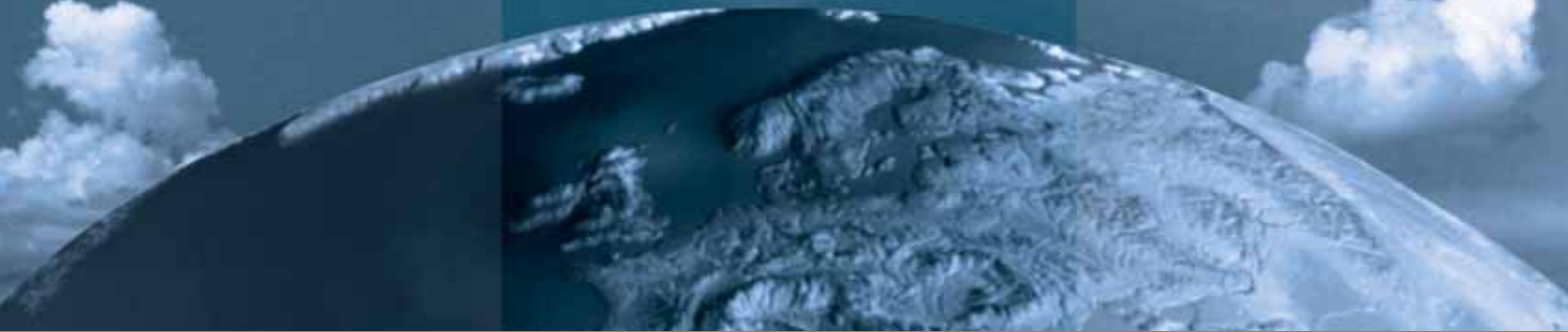


# CHESTERTON®

THE WORLD OF CHESTERTON



# A.W. CHESTERTON & CO.

Since 1884 we have worked closely with our customers to provide solutions that help them operate more reliably, efficiently and economically.

We help increase the overall competitiveness of our customers by continuously improving their plant performance.



# CHESTERTON

PROVIDING VALUE TO INDUSTRY SINCE 1884

Chesterton is a leading international manufacturer of industrial fluid sealing systems, advanced polymer composites, cleaners, lubricants and industrial specialty products.

Leveraging state-of-the-art technology and environmentally acceptable alternatives along with strict quality processes; we work to lower your operating and acquisition costs.

We are ISO 9001/14001 and MRP II Class-A certified.



OUR VISION is to be the primary choice  
of our customers for products and services that improve  
reliability, productivity and performance.



Chesterton has a long history of giving back to the local community through various scholarship and development programs including toy and fund drives. We encourage our employees to generously give of their time and energy to causes they support.



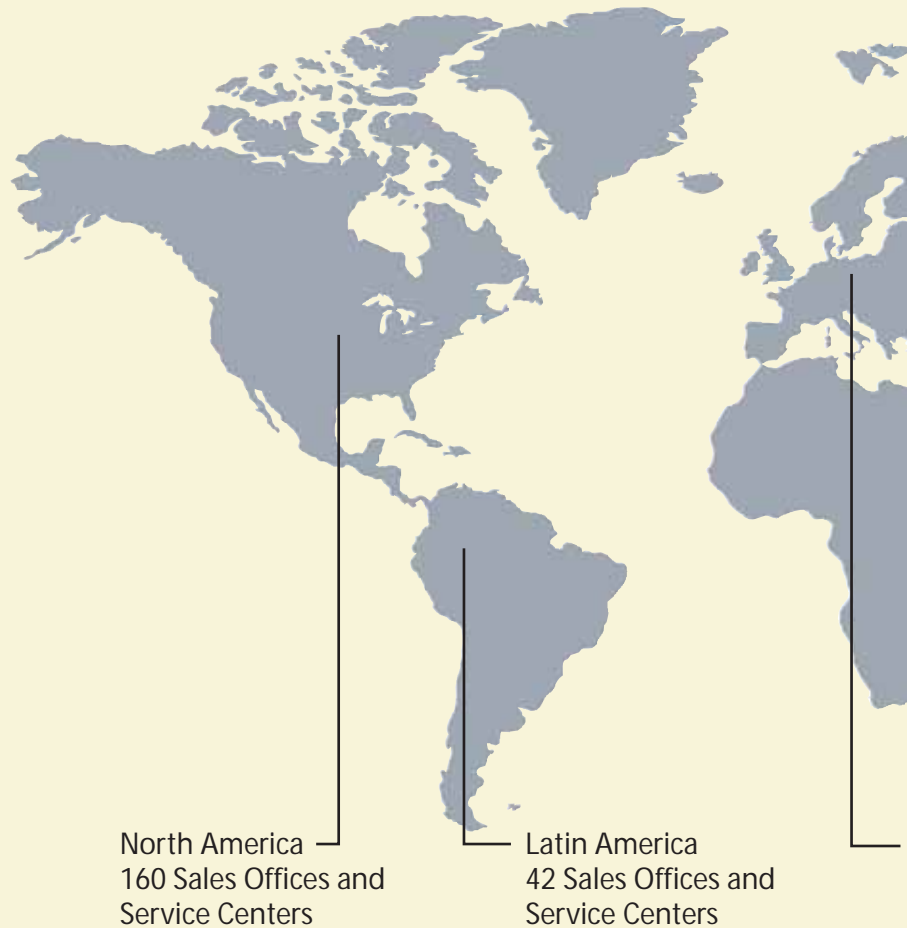




# SERVICE

Chesterton manufacturing operations, service centers, sales and distributor facilities are strategically located in major industrial centers and ports worldwide.

With over 1200 trained local specialists and technicians, Chesterton delivers exceptional service and solutions to meet our customers' needs.





# TO INDUSTRY

## AROUND THE WORLD



Europe, Middle-East, Africa  
234 Sales Offices and  
Service Centers

Asia Pacific  
66 Sales Offices and  
Service Centers

### Major Industries Served

- Automotive
- Chemical
- Commercial Water
- Defense
- Engineering & Contractors
- Food & Beverage
- General Industry
- Marine
- Mining & Minerals
- Petrochemical
- Pharmaceutical
- Power Generation
- Pulp & Paper
- Petroleum Refining
- Steel
- Tire
- Water & Wastewater

SERVICE AND SUPPORT

# OUR TEA

## COMMITTED



### Global Sales and Distribution

Chesterton's service is delivered by a worldwide network of global manufacturing facilities, service centers and sales offices which provide local inventory and support. This global sales and distribution system is able to reach and react to the shifting needs of customers around the world.

*There is always a Chesterton location nearby to serve you!*

Chesterton is dedicated to delivering quality in everything we do ... products, service and customer support.





# M TO YOUR SUCCESS

## Knowledgeable Service

Chesterton, in partnership with our distributors, provides world class customer service. Our **factory trained local specialists** and technicians work closely with customers to select the best products and services to meet the challenges faced by industry.

Specialists and technicians are supported by **Application Engineering, Customer Service and Engineered Solutions Teams**. Our goal is to provide the highest level of service to industry while extending equipment life and lowering their cost of ownership.

## Working Together

Chesterton works with customers, distributors and suppliers as partners in future growth. This demands a long term commitment to a shared vision. All parties become stronger and more competitive in the marketplace as a result. We establish sensible, **mutually beneficial strategic partnering relationships** at the highest level to achieve cost reduction, improve operating efficiency and add economic value.



# ALLIANCES

## TO DELIVER

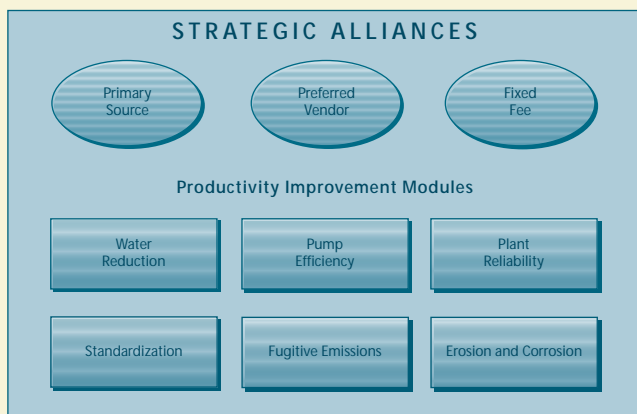


### Strategic Alliances and Services

Chesterton's Strategic Alliances and Services approach offers targeted, proven programs to document cost reduction and operating efficiency improvements.

Our **Strategic Alliances and Services Team** helps us to achieve mutually beneficial goals and objectives that are clearly defined from the start.

We demonstrate **Economic Value Added (EVA)** to our customers as a measure of the surplus value created on their investment.



Beginning with a site survey, our dedicated **Contract Support Services Group** identifies and documents baseline performance and cost data. Ongoing performance objectives are established, tracked and documented.







# & SERVICES

## OPERATIONAL EXCELLENCE

### Global Training

Thousands of facility managers, engineers, technicians and local service specialists have benefited from Chesterton's industrial training programs. Our Global Training Centers offer **hands-on customized training programs** which focus on the principles of sealing devices, abrasion/corrosion control, tribology and cleaning/degreasing.

Our local **specialist training programs** are designed to develop product specification knowledge and installation/application skills. Customer and specialist training is also offered in-plant or at local meeting facilities worldwide.

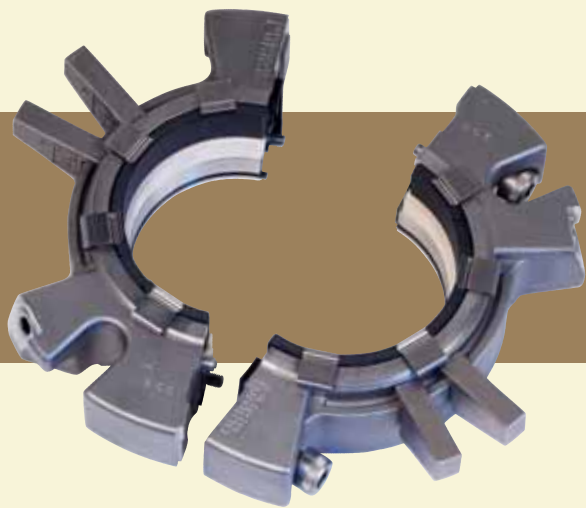
Chesterton offers:

- Tailored training to meet individual plant requirements
- Certified programs, in-plant seminars and "Lunch & Learn" programs
- Hands-on installation or application training
- Industrial technology programs via the Internet
- Business and financial skills training



# SEALING DE

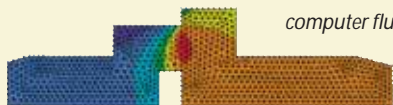
## UNPARALLELED



Chesterton is the world leader in Split Seal technology with the largest installed base globally.

### Mechanical Seals for Pumps, Agitators, Mixers and other Rotating Equipment

Chesterton has proven component, gas, cartridge, cassette, split and mixer seals specifically designed to simplify installation, improve reliability and extend performance of your fluid handling equipment.



*Finite Element Analysis (FEA) and computer fluid flow modeling.*

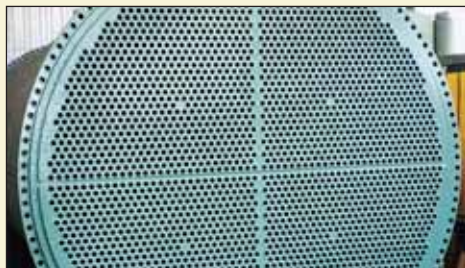


# VICES

## IN THE INDUSTRY

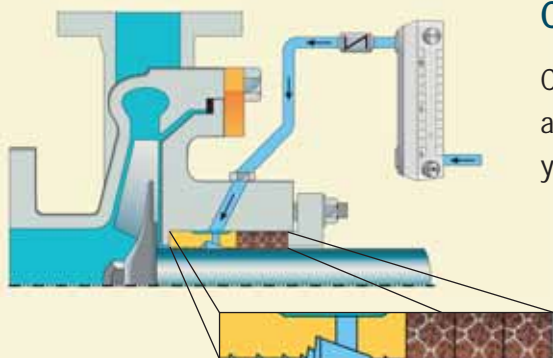
### Mechanical Packing, Gasketing and Live Loading for Pumps, Valves, Flanges, and other Rotating and Reciprocating Equipment

Chesterton offers braided, die formed and injectable mechanical packing solutions to reduce leakage, extend the mean time between re-pack/repair, and reduce fugitive emissions.



### EnviroSeal SpiralTrac™

SpiralTrac environmental controllers are engineered to create a cleaner operating environment for both mechanical seals and packing. We integrate sealing device and SpiralTrac technology to dramatically reduce acquisition and operating costs.



### Chesterton SuperSet™

Chesterton mechanical packing and SpiralTrac technology are available in a single package. Packing is pre-cut to fit your equipment.



## EPS

### HIGH PERFORMANCE DESIGNS AND MATERIALS

**Engineered Polymer Solutions for Hydraulic and Pneumatic  
Rotating and Reciprocating Equipment**

Chesterton brings sophisticated problem solving to a broad range of challenging industrial applications. Our high performance "standard line" of wipers, rod seals, piston seals, bearing bands and rotary seals support a wide range of industrial applications. Our experts develop "custom products" for specific applications, designed to meet end-user price/performance goals.

Chesterton's SpeedSeal® program utilizes innovative manufacturing techniques to provide our customers with a broad selection of proven seal designs with the shortest possible lead time.



# ARC

## REBUILDING AND RESURFACING

### ARC Advanced Composites for Metal and Concrete Surface Erosion/Corrosion Control and Flooring Systems

Designed to prevent or control the damage caused by abrasion, chemical attack or fouling, ARC composite technology is used to improve the performance of equipment integral to your operations' availability and profitability. Applications include:

- Conveyors
- Pumps
- Agitators
- Pulverizers
- Tanks
- Bar Screens
- Clarifiers
- Concrete Structures
- Flooring





# TECHNICAL PRODUCTS

## PLANT-WIDE RELIABILITY

**Technical Products** – Cleaners and Degreasers, Metalworking Fluids, Greases and Lubricants, Corrosion Control Products and Maintenance Specialties

Chesterton application experts, chemists and tribologists with over 150 years of combined industry experience formulate our Technical Products to emphasize **prevention over cure**, productivity over repair, and plant wide reliability. We develop solutions that increase efficiency and reliability by analyzing the root causes of equipment failure.





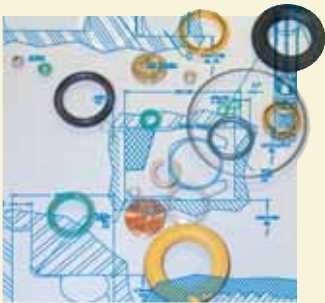


# INNOVATION

## ANSWERING OUR CUSTOMERS' NEEDS

### Customer Solutions

Good relationships are nurtured through good communications. Many of our standard products are the result of close collaboration with our customers through our Engineered Solutions and Custom Solutions Teams.



Our **Engineered Solutions Teams** design and manufacture unique Mechanical Seals, Mechanical Packings and Engineered Polymer Solutions to perform to your exact specifications.

Our **Custom Solutions Teams** formulate and manufacture ARC Composites and Technical Products to meet your specific requirements.



### Research and Development

Investment in our laboratories generates new technologies which will become the foundation of new products and services. Our innovative products and services are driven by our strong focus on research and development to create value for our customers. Our staff of scientists and engineers works with our customers bringing innovation to their operations.





## GLOBAL SOLUTIONS, LOCAL SERVICE

Since 1884, Chesterton has been providing value driven solutions to meet industry's needs. Chesterton solutions have been implemented around the world with documented success and recognition. Increasing equipment reliability, optimizing energy consumption, and providing local technical support and service are what Chesterton offers industry worldwide.

- Servicing plants in over 100 countries
- Global manufacturing operations
- Over 500 Sales Offices and Service Centers worldwide
- Over 1200 trained local service specialists and technicians

Visit our website at  
[www.chesterton.com](http://www.chesterton.com)

ISO 9001/14001 and MRP II Class-A CERTIFIED

SpiralTrac™ is a trademark of Enviroseal Engineering Products Ltd.



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